



SOFTWARESILOS

B2B Quote Documentation

PDF Manual

MODULE

b2b-quote

LAST UPDATED

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Enterprise-grade quote management system for Magento 2 B2B commerce.

Overview

The B2B Quote extension enables customers to request quotes, negotiate prices, and convert approved quotes directly into orders.

Key Capabilities

Feature	Description
Quote Lifecycle	Draft → Submit → Review → Approve → Accept → Order
Price Negotiation	Customer counter offers, admin pricing
Messaging	Built-in communication
Attachments	File sharing (specs, contracts)
Pricing Rules	Automated discount calculations
Workflow Rules	Event-driven automation
REST API	Complete API for integrations

Quick Start

1. [Install the extension](#)
2. [Configure settings](#)
3. [Set up quote statuses](#)
4. Customers can now request quotes

Documentation Sections

Getting Started

- [Installation Guide](#)
- [Configuration](#)
- [Settings Reference](#)
- [Admin Permissions \(ACL\)](#)
- [Cron Jobs](#)

Features

- [Quote Lifecycle](#)
- [Frontend Experience](#)
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- [Messaging](#)
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Administration

- [Analytics Dashboard](#)
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Reference

- [REST API](#)
- [Add-Ons](#)
- [Troubleshooting](#)

Database Tables

The extension creates these tables:

Table	Purpose
b2b_quote	Main quote records
b2b_quote_item	Quote line items
b2b_quote_status	Configurable statuses
b2b_quote_project	Customer projects
b2b_quote_message	Communication
b2b_quote_attachment	File attachments
b2b_quote_pricing_rule	Pricing automation
b2b_quote_workflow_rule	Workflow automation

Requirements

- Magento 2.4.6 - 2.4.8
- PHP 8.1 - 8.5